

# **Variety Village**

## **Financial Statements**

**For the Year Ended September 30, 2019**



## INDEPENDENT AUDITOR'S REPORT

### To the Board of Directors of Variety Village

#### *Opinion*

We have audited the financial statements of Variety Village, (the Organization), which comprise the statement of financial position as at September 30, 2019 and the statements of operations, changes in net assets (deficiency) and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at September 30, 2019, and results of its operations and its cash flows for the year then ended in accordance with Canadian Accounting Standards for Not-for-Profit Organizations.

#### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Accounting Standards for Not-for-Profit Organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

#### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

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As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

RSM Canada LLP

Chartered Professional Accountants  
Licensed Public Accountants  
December 18, 2019  
Toronto, Ontario

**Variety Village**  
**Statement of Financial Position**  
**As at September 30, 2019**

	2019	2018
<b>Assets</b>		
<b>Current</b>		
Cash and cash equivalents	\$ 474,898	\$ 562,537
Accounts receivable (Note 3)	90,927	78,704
Investments (Note 4)	-	224,272
Prepaid expenses	101,677	81,333
Due from related party (Note 5)	-	12
	<b>667,502</b>	<b>946,858</b>
<b>Endowment investments (Note 4)</b>	<b>105,188</b>	<b>104,902</b>
<b>Capital assets (Note 6)</b>	<b>142,067</b>	<b>149,134</b>
	<b>\$ 914,757</b>	<b>\$ 1,200,894</b>



**Liabilities**

<b>Current</b>		
Accounts payable and accrued liabilities	\$ 420,857	\$ 321,916
Due to related party (Note 5)	17,871	-
Deferred revenue	436,208	442,138
	<b>874,936</b>	<b>764,054</b>
<b>Deferred contributions (Note 7)</b>	<b>458,393</b>	<b>424,089</b>
<b>Deferred contributions related to capital assets (Note 8)</b>	<b>135,364</b>	<b>251,092</b>
	<b>1,468,693</b>	<b>1,439,235</b>

**Net Assets (Deficiency)**

<b>Endowments (Note 9)</b>	<b>105,188</b>	<b>104,902</b>
<b>Invested in capital assets</b>	<b>6,703</b>	<b>(101,958)</b>
<b>Operating</b>	<b>(665,827)</b>	<b>(241,285)</b>
	<b>(553,936)</b>	<b>(238,341)</b>
	<b>\$ 914,757</b>	<b>\$ 1,200,894</b>

**Guarantee (Note 12)**

Approved by the Board    
Chair Treasurer

**Variety Village**  
**Statement of Changes in Net Assets (Deficiency)**  
**Year Ended September 30, 2019**

	Endowments (Note 9)	Invested in Capital Assets	Operating	Total 2019	Total 2018
<b>Net assets (deficiency), beginning of year</b>	<b>\$ 104,902</b>	<b>\$ (101,958)</b>	<b>\$ (241,285)</b>	<b>\$ (238,341)</b>	<b>\$ 128,607</b>
Deferred contributions received	-	(65,116)	65,116	-	-
Endowment income	286	-	-	286	15,008
Transfer to Variety - The Children's Charity ("VCC") reserve	-	-	-	-	(2,300)
Deficiency of revenue over expenses	-	(3,486)	(312,395)	(315,881)	(379,656)
Purchase of capital assets	-	86,186	(86,186)	-	-
Disposal of capital assets	-	(487)	487	-	-
Transfer of capital assets and deferred capital contributions to VCC	-	91,564	(91,564)	-	-
<b>Net assets (deficiency), end of the year</b>	<b>\$ 105,188</b>	<b>\$ 6,703</b>	<b>\$ (665,827)</b>	<b>\$ (553,936)</b>	<b>\$ (238,341)</b>

**Variety Village**  
**Statement of Operations**  
**Year Ended September 30, 2019**

	2019	2018
<b>Revenue</b>		
Fitness club membership	\$ 2,225,474	\$ 2,041,343
Program revenue	1,266,963	1,197,403
Provincial funding	1,000,000	1,000,000
Funding from Variety - The Children's Charity (Ontario) (Note 5)	561,778	490,406
Team revenue	498,763	527,012
Rental	220,071	221,749
Education	195,802	157,831
Other	92,360	89,527
Fundraising, net (Schedule 1)	74,351	278,947
	<b>6,135,562</b>	<b>6,004,218</b>
<b>Expenses</b>		
Fitness club (Schedule 2)	1,447,414	1,407,534
Programs (Schedule 3)	1,155,225	1,096,804
Teams (Schedule 4)	512,334	560,756
Education (Schedule 5)	244,722	213,482
Administration (Schedule 6)	997,597	1,015,930
Building services (Schedule 7)	1,247,185	1,233,270
Benefit of Variety - The Children's Charity (Ontario) capital assets (Note 5)	793,005	811,426
Amortization of capital assets	53,961	44,672
	<b>6,451,443</b>	<b>6,383,874</b>
<b>Excess (deficiency) of revenue over expenses</b>	<b>\$ (315,881)</b>	<b>\$ (379,656)</b>

**Variety Village**  
**Statement of Cash Flows**  
**Year Ended September 30, 2019**

	2019	2018
<b>Cash provided by (used in)</b>		
<b>Operating activities</b>		
Excess (deficiency) of revenue over expenses	\$ (315,881)	\$ (379,656)
Non-cash items:		
Amortization of capital assets	53,961	44,672
Amortization of deferred contributions related to capital assets (Note 8)	(50,475)	(38,896)
Amortization of deferred contributions (Note 7)	(531,306)	(450,608)
Deferred contributions received (Note 7)	566,021	441,905
Deferred contributions related to capital assets received	65,116	143,739
Loss on write off of capital assets	487	-
Change in non-cash operating working capital items (Note 10)	(13,237)	193,508
	<b>(225,314)</b>	<b>(45,336)</b>
<b>Investing activities</b>		
Purchase of capital assets	(86,186)	(89,063)
Disposal (purchase) of investments	223,861	(17,430)
	<b>137,675</b>	<b>(106,493)</b>
<b>Financing</b>		
Endowment contributions received	-	15,008
<b>Net change in cash and cash equivalents</b>	<b>(87,639)</b>	<b>(136,821)</b>
<b>Cash and cash equivalents, beginning of year</b>	<b>562,537</b>	<b>699,358</b>
<b>Cash and cash equivalents, end of year</b>	<b>\$ 474,898</b>	<b>\$ 562,537</b>

**1. NATURE OF THE ORGANIZATION**

Variety Village (the "Organization") is incorporated under the laws of Ontario without share capital. The Organization is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

Variety – The Children's Charity (Ontario) (the "Charity") controls the Organization by virtue of a common Board of Directors and through the Charity's control and direction of resources.

For over 70 years, the Charity has been breaking down barriers to accessibility for education, sport and fitness and now throughout communities across Ontario. Through participation in sport, fitness and recreation, the Charity helps children with disabilities build their skills and confidence to become active and contributing members of the community, develop and learn physical as well as social skills, and have their emotional and social needs met.

The Charity delivers its programming at the Organization and throughout communities across Ontario. In addition to delivering programs for the Charity, the Organization operates a number of social enterprises to support the charitable mission; including, a Fitness Club, the Rehabilitation to Community Program, an Active Aging Club, and an Adult Day Program.

**2. SIGNIFICANT ACCOUNTING POLICIES**

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

**Fund Accounting**

The accounts of the Organization are maintained in accordance with the principles of fund accounting in order to observe the limitations and restrictions placed on the use of available resources. Under fund accounting, resources for various purposes are classified for accounting and reporting purposes into separate funds in accordance with specified activities or objectives. The Organization has the following funds:

- i) Endowments – consists of donations received that are permanent in nature (Note 9);
- ii) Operating – funds received are primarily through fitness club memberships, program and team fees and fundraising. Any externally restricted funds included in the operating fund are accounted for using the deferral method of accounting.

**Revenue Recognition**

The Organization follows the deferral method of accounting for contributions, which include donations, bequests, and other revenue. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions are recognized as revenue in the year in which the related expenses are recognized.

Endowment contributions are recognized as direct increases in endowment net assets, and are required to be maintained on a permanent basis. Income derived from endowment investments is either maintained in the endowment fund or available to support the Organization's activities, depending on the endowment agreement.



**2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

**Revenue Recognition (Cont'd)**

Fitness club membership, program and team fees are recognized in the period to which the services relate. Deferred revenue is comprised of the portion of membership, program and team fees received for the following fiscal year.

Education revenue includes revenue collected from education programs held as well as the teaching of courses at universities and colleges. Revenue is recognized when the program occurs.

Rental revenue consists of the lease of specific areas of the facility for various events and functions and is recognized when the event or function takes place.

The value of donated materials and services (gifts in kind) are recorded at their fair value in the financial statements when a fair value can be reasonably estimated, the materials and services are used in the normal course of operations, and would otherwise have been purchased. Donated materials and services in the amount of \$12,791 (2018 - \$16,328) were recorded in the accounts.

**Cash and Cash Equivalents**

Cash and cash equivalents represent demand deposits. Cash equivalents consist of cashable term deposits with original maturities of 90 days or less.

**Capital Assets**

Capital assets of the Organization are stated at cost less accumulated amortization. Contributed property is recorded at the fair value at the date of the gift. When capital assets no longer contribute to the Organization's ability to provide services, its carrying amount is written down to its residual value.

The Organization amortizes its capital assets over their estimated useful life as follows:

Fieldhouse equipment    5 years - straight line basis

**Volunteer Services**

The efforts of volunteer workers are not reflected in the accompanying financial statements as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time to the Organization.

**Financial Instruments**

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures its financial assets and financial liabilities at amortized cost, except for investments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the excess (deficiency) of revenue over expenses.

Financial assets measured at amortized cost include cash and cash equivalents, accounts receivable, investments, due from related party and endowment investments. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

**2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

**Financial Instruments (Cont'd)**

Transaction costs and financing fees are expensed as incurred for financial instruments measured at fair value and capitalized for financial instruments that are subsequently measured at cost or amortized cost.

Financial assets measured at amortized cost are tested for impairment when there are indicators of impairment. The amount of a write-down, if any, is recognized in the excess (deficiency) of revenue over expenses. Reversals of impairment are recorded to the extent that the value has increased, up to the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the excess (deficiency) of revenue over expenses.

**Management Estimates**

The preparation of these financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as at the reporting date and the revenue and expenses reported for the year then ended. Significant estimates include allowance for doubtful accounts, useful lives of capital assets and the allocation of shared expenses with the Charity. Actual results could differ from those estimates.

**3. GOVERNMENT REMITTANCES AND REBATES**

Government rebates of \$10,090 (2018 - \$20,538) is included in accounts receivable.

**4. INVESTMENTS AND ENDOWMENT INVESTMENTS**

Endowment investments and investments are comprised of the following:

	2019	2018
<b>Investments</b>		
Interest bearing savings account	\$ -	\$ 224,272
<b>Endowment investments</b>		
Interest bearing savings accounts	\$ 105,188	\$ 104,902

Endowment investments are held in interest bearing savings accounts, segregated by endowment fund, and bear interest at a variable rate. The endowment investments are contributions described in Note 9.

**Variety Village**  
**Notes to Financial Statements**  
**September 30, 2019**

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**5. DUE (TO) FROM RELATED PARTY AND RELATED PARTY TRANSACTIONS**

Due (to) from related party consists of the following:

	2019	2018
Variety - The Children's Charity	\$ (17,871)	\$ -
Variety Club of Ontario - Tent 28	-	12
	<b>\$ (17,871)</b>	<b>\$ 12</b>

Variety Club of Ontario - Tent 28 is an organization controlled by the Charity by virtue of a common board of directors and through the Charity's control and direction of resources.

Amounts due to/ from a related party are due on demand, unsecured and non-interest bearing.

The Charity funds approximately 10% (2018 - 9%) of Variety Village's revenue. The grant provided by the Charity to the Organization for the year ended September 30, 2019 totalled \$561,778 (2018 - \$490,406).

Included in the grant are the following transactions -

- The facilities and other capital assets are held by the Charity for use by the Organization. The Organization recognizes the benefit in an amount equal to the amortization expense of the facilities and capital assets in the accounts of the Charity. The benefit allocated to the Organization during the year was \$793,005 (2018 - \$811,426).
- Shared expenses with the Charity are recognized as related party transactions, including administration, fundraising, salaries and benefits, and office and general expenses. The Charity has allocated administrative and fundraising salaries and benefits of \$NIL (2018 - \$209,492) to the Organization. The Organization has allocated fundraising salaries and benefits of \$417,334 (2018 - \$253,787) to the Charity.
- During the year, the Organization received \$233,148 from the Charity (2018 - advanced to the Charity \$272,334).
- During the year, the Organization transferred VOLT equipment and related capital contributions to the Charity at book value of \$130,369 (2018 - \$NIL), which was offset by a transfer of deferred capital contributions from the Charity to the Organization for the same amount.
- Other miscellaneous transfers of revenues and reimbursements of expenses totalled \$47,041 (2018 - \$4,390).

During the year the Organization received \$12 (2018 - \$NIL) from Tent 28.

**Variety Village**  
**Notes to Financial Statements**  
**September 30, 2019**

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**6. CAPITAL ASSETS**

	<b>Cost</b>	<b>Accumulated Amortization</b>	<b>Net 2019</b>	<b>Net 2018</b>
Fieldhouse equipment	\$ 452,194	\$ 310,127	\$ 142,067	\$ 149,134

**7. DEFERRED CONTRIBUTIONS**

Deferred contributions represent unspent externally restricted donations related to specified expenses of future periods. Specified expenses relate to various programs and teams of the Organization.

	<b>2019</b>	<b>2018</b>
Balance, beginning of year	\$ 423,678	\$ 432,792
Amounts received during the year	566,021	441,905
Amounts recognized as revenue in the year	(531,306)	(450,608)
Balance, end of year	\$ 458,393	\$ 424,089

**8. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS**

Deferred capital contributions relate to contributions received (including government grants) for purchase of capital assets and are recognized as revenue on a straight-line basis based on the amortization rate of the related assets.

	<b>2019</b>	<b>2018</b>
Balance, beginning of year	\$ 251,092	\$ 146,249
Contributions received	65,116	143,739
Amounts recognized as revenue in the year	(50,475)	(38,896)
Deferred contributions related to VOLT equipment transferred to VCC	(130,369)	-
Balance, end of year	\$ 135,364	\$ 251,092

**9. ENDOWMENTS**

All of the net assets restricted for endowment purposes are subject to externally imposed restrictions stipulating that the principal be maintained intact. The investment income on one endowment is partially restricted and investment income on the other endowment may be used by the Organization for general purposes.

The balance of the endowment fund is \$105,188 (2018 - \$104,902) (see Note 4).

**Variety Village**  
**Notes to Financial Statements**  
**September 30, 2019**

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**10. CHANGES IN NON-CASH OPERATING BALANCES**

	2019	2018
(Increase) decrease in accounts receivable	\$ (12,223)	\$ 143,287
(Increase) decrease in prepaid expenses	(20,344)	41,573
Increase (decrease) in accounts payable and accrued liabilities	98,941	31,141
Increase (decrease) in deferred revenue	(5,930)	(22,493)
(Increase) decrease in due from related parties	(73,681)	-
	<b>\$ (13,237)</b>	<b>\$ 193,508</b>

**11. FINANCIAL INSTRUMENTS**

**Credit Risk**

The Organization is exposed to credit risk in the event of non-payment by members for their accounts receivable. Management has adopted credit policies in an effort to minimize those risks.

The Charity entered into a new banking agreement which is structured such that the Variety group of entities, which includes the Organization, are pooling their bank account balances to arrive at a single consolidated position. Financial assets and liabilities, specifically related to cash and bank overdraft are offset with the new amount reported in the Consolidated Balance Sheets where the Charity currently has a legally enforceable right to offset and there is an intention to settle on a net basis or realize the cash and settle the overdraft simultaneously.

**12. GUARANTEE**

The Charity has an established facility agreement at year end. At September 30, 2019 the loan balance is \$1,130,483 (2018 - \$1,247,722). There are also outstanding letters of credit in the amount of \$35,000 (2018 - \$35,000) and \$60,000 (2018 - \$NIL). The \$60,000 letter of credit expired on November 29, 2019 and was not renewed. There is a revolving line of credit with a credit limit of \$350,000 included in the facility agreement. At September 30, 2019, there is no balance outstanding on this line of credit. The facility is secured by the assets held by the Charity, and guaranteed by the Organization and Variety Club of Ontario - Tent 28.

**13. COMPARATIVE FIGURES**

Certain comparative figures have been reclassified to conform with the current year's presentation. Excess (deficiency) of revenue over expenses has not been affected by these reclassifications.

**Variety Village**  
**Schedule of Fundraising - Schedule 1**  
**Year Ended September 30, 2019**

	Revenue	Expenses	2019	2018
<b>Events</b>				
Pizza Nova day	\$ 200	\$ -	\$ 200	\$ 112,789
Toronto Sun fund	-	-	-	35,753
Other events	417	7,220	(6,803)	(161)
Raffles <sup>(1)</sup>	2	-	2	10,758
	<b>619</b>	<b>7,220</b>	<b>(6,601)</b>	<b>159,139</b>
<b>Annual Campaigns</b>				
Unsolicited contributions	106,130	12,801	93,329	124,069
Planned gifts	-	-	-	2,970
Direct mail	306	-	306	19,072
Grants	24,268	-	24,268	14,012
Allocation of revenue (to) from deferred revenue <sup>(1)</sup>	-	-	-	3,000
	<b>130,704</b>	<b>12,801</b>	<b>117,903</b>	<b>163,123</b>
	<b>\$ 131,323</b>	<b>\$ 20,021</b>	<b>111,302</b>	<b>322,262</b>
<b>Expenses</b>				
Salaries and benefits			32,616	37,108
Professional fees			880	830
Office and general			3,455	5,377
			<b>36,951</b>	<b>43,315</b>
<b>Excess of fundraising revenue over expenses</b>			<b>\$ 74,351</b>	<b>\$ 278,947</b>

<sup>(1)</sup> Allocation of team or program specific events revenue are reported in the program and team fees revenue.

**Variety Village**  
**Schedule of Fitness Club Expenses - Schedule 2**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 1,246,644</b>	<b>\$ 1,195,403</b>
Employee related expenses	<b>14,973</b>	<b>-</b>
Cost of sales	<b>90,963</b>	<b>95,734</b>
Equipment, repairs and maintenance	<b>18,684</b>	<b>20,904</b>
Office and general	<b>76,150</b>	<b>95,493</b>
	<b>\$ 1,447,414</b>	<b>\$ 1,407,534</b>

**Variety Village**  
**Schedule of Program Expenses - Schedule 3**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 1,050,656</b>	<b>\$ 998,796</b>
Employee related expenses	<b>13,965</b>	<b>6,307</b>
Professional fees	<b>4,254</b>	<b>9,729</b>
Travel	<b>11,112</b>	<b>11,629</b>
Office and general	<b>75,238</b>	<b>70,343</b>
	<b>\$ 1,155,225</b>	<b>\$ 1,096,804</b>



**Variety Village**  
**Schedule of Teams Expenses - Schedule 4**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 391,098</b>	<b>\$ 427,726</b>
Employee related expenses	<b>-</b>	<b>590</b>
Travel	<b>6,143</b>	<b>2,573</b>
Tournament and registration costs	<b>53,105</b>	<b>50,179</b>
Office and general	<b>61,988</b>	<b>79,688</b>
	<b>\$ 512,334</b>	<b>\$ 560,756</b>

**Variety Village**  
**Schedule of Education Expenses - Schedule 5**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 171,568</b>	<b>\$ 195,807</b>
Employee related expenses	<b>293</b>	<b>-</b>
Office and general	<b>72,861</b>	<b>17,675</b>
	<b>\$ 244,722</b>	<b>\$ 213,482</b>

**Variety Village**  
**Schedule of Administration Expenses - Schedule 6**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 695,474</b>	<b>\$ 707,842</b>
Employee related expenses	<b>2,352</b>	<b>5,399</b>
Equipment repair and maintenance	<b>1,560</b>	<b>348</b>
Insurance	<b>139,853</b>	<b>132,689</b>
Professional fees	<b>71,339</b>	<b>90,115</b>
Office and general	<b>87,019</b>	<b>79,537</b>
	<b>\$ 997,597</b>	<b>\$ 1,015,930</b>

**Variety Village**  
**Schedule of Building Services Expenses - Schedule 7**  
**Year Ended September 30, 2019**

	<b>2019</b>	<b>2018</b>
Salaries and benefits	<b>\$ 267,825</b>	<b>\$ 345,133</b>
Employee related expenses	<b>2,271</b>	<b>598</b>
Equipment repairs and maintenance	<b>178,772</b>	<b>171,970</b>
Building supplies	<b>67,027</b>	<b>51,442</b>
Cleaning service	<b>271,394</b>	<b>202,450</b>
Utilities	<b>455,217</b>	<b>458,365</b>
Professional fees	<b>-</b>	<b>46</b>
Office and general	<b>4,679</b>	<b>3,266</b>
	<b>\$ 1,247,185</b>	<b>\$ 1,233,270</b>