Variety - The Children's Charity (Ontario)

Non-consolidated Financial Statements

For the Year Ended September 30, 2014



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Variety - The Children's Charity (Ontario)

We have audited the accompanying non-consolidated financial statements of Variety - The Children's Charity (Ontario) (the "Organization"), which comprise the non-consolidated statement of financial position as at September 30, 2014 and the non-consolidated statements of operations, changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Non-consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these non-consolidated financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of non-consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these non-consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the non-consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the non-consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the non-consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the non-consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenues from fundraising and gaming operations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising and gaming operations revenue, excess (deficiency) of revenue over expenses and cash flows from operations for the year ended September 30, 2014, current assets as at September 30, 2014 and October 1, 2013.



Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the non-consolidated financial statements present fairly, in all material respects, the financial position of Variety - The Children's Charity (Ontario) as at September 30, 2014, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Emphasis of Matter

Without further qualifying our opinion, we draw attention to Note 2 which indicates the existence of material uncertainties that may cast significant doubts about the Organization's ability to continue as a going concern.

Licensed Public Accountants Chartered Accountants December 9, 2014

Colline Barrow Toronto LLP

Toronto, Ontario

Variety - The Children's Charity (Ontario) Non-consolidated Statement of Financial Position As at September 30, 2014

	2014	2013
Assets		
Current		
Cash	\$ 1,669,684	\$ 566,249
Accounts receivable (Note 5)	132,847	30,620
Prepaid expenses and supplies Due from related parties (Note 9)	39,839	37,160
Current portion of mortgages receivable (Note 7)	1,156,515	24,509 2,082,840
Tarrent portion of mongages resorvable (note 1)	1,100,010	2,002,040
	2,998,885	2,741,378
Investments (Note 6)	1,105,982	818,144
Mortgages receivable (Note 7)	400 500	1,242,040
Endowment Investments (Note 6)	408,596	401,575
Capital assets (Note 8)	6,607,337	7,148,949
	\$ 11,120,800	\$ 12,352,086
Liabilities		
Current		
Accounts payable and accrued liabilities (Note 5)	\$ 562,492	\$ 675,740
Current portion of capital lease payable	*	20,928
Due to related parties (Note 9)	99,322	-
Current portion of long-term debt (Note 10)	1,285,881	232,822
	1,947,695	929,490
Long-term debt (Note 10)	2,780,768	4,063,610
	4,728,463	4,993,100
Deferred contributions (Note 11)	42,436	42,293
Deferred contributions related to capital assets (Note 12)	1,019,016	1,040,815
Deferred government grants related to capital assets (Note 13)	1,319,880	1,468,626
	2,381,332	2,551,734
	-,	
Net assets		
Endowments (Note 14)	401,181	401,181
Unrestricted	3,609,824	4,406,071
	4,011,005	
	· · · · · · · · · · · · · · · · · · ·	4,807,252
	\$ 11,120,800	\$ 12,352,086
Going concern (Note 2) Commitments (Note 16) Subsequent event (Note 10)		
Approved by the Board		1
Chair	Treasurer	The same of the sa

Variety - The Children's Charity (Ontario) Non-consolidated Statements of Changes in Net Assets Year Ended September 30, 2014

	End	dowments	Uı	nrestricted	Total 2014	Total 2013
	(Note 14)				
Net assets, beginning of year	\$	401,181	\$	4,406,071	\$ 4,807,252	\$ 5,346,647
Endowment contribution		-		-	-	50,972
Deficiency of revenue over expenses	· · · · · · · · · · · · · · · · · · ·	-		(796,247)	 (796,247)	 (590,367)
Net assets, end of the year	\$	401,181	\$	3,609,824	\$ 4,011,005	\$ 4,807,252

Variety - The Children's Charity (Ontario) Non-consolidated Statement of Operations Year Ended September 30, 2014

	2014	2013
Revenue		
Fundraising, net (Schedule 1)	380,492	\$ 662,072
Provincial funding	960,000	1,000,000
Gaming operations, net (Schedule 2)	124,942	79,427
Interest	167,927	204,788
Other income	19,380	11,064
	1,652,741	1,957,351
Administrative expenses		
Salaries and benefits	157,425	170,817
Professional fees	40,569	58,595
Office and general	35,544	52,655
Interest and bank charges	12,149	30,567
Rental property expenses	-	(113)
Interest on long-term debt (Note 10)	123,330	155,437
Insurance	25,722	26,933
Amortization	94	1,253
Mortgage receivable impairment (Note 7)	130,000	-,
	524,833	496,144
Excess of revenue over administrative expenses	1,127,908	1,461,207
Allocations to charitable activities (Note 9)		
Variety Village	799,326	1,235,093
Benefit allocated for capital assets held for use by Variety Village	689,654	682,725
Variety Club of Ontario - Tent 28	12,485	
	1,501,465	1,917,818
Deficiency of revenue over expenses before discontinued operations	(373,557)	(456,611)
Discontinued bingo operations, net (Schedule 3)	(422,690)	(133,756)
Deficiency of revenue over expenses \$	(796,247)	\$ (590,367)

Variety - The Children's Charity (Ontario) Non-consolidated Statement of Cash Flows Year Ended September 30, 2014

	 2014	2013
Cash provided by (used in)		
Operating activities		
Deficiency of revenue over expenses	\$ (796,247)	\$ (590,367)
Items not involving cash Amortization of capital assets	000 740	000 070
Amortization of capital assets Amortization of deferred contributions (Note 12)	689,748 (65,443)	683,978 (57,868)
Amortization of deferred government grants (Note 13)	(148,746)	(148,746)
Fair value of donated investments	(10,036)	(9,759)
Accrued interest on endowment investments and investments	(,,	(0,.00)
(Note 6)	(13,850)	(1,685)
Change in non-cash operating balances (Note 15)	(94,181)	347,662
Mortgages receivable impairment	 130,000	 -
	(308,755)	223,215
Investing activities	(4.000.000)	(700.070)
Purchase of investments (Note 6) Proceeds from sale of investments (Note 6)	(1,082,069)	(799,376)
Purchase of endowment investments (Note 6)	801,061	531,213 (290,945)
Purchase of capital assets (Note 8)	(148,136)	(381,233)
Proceeds from sale of donated investments	10,036	9,759
Receipts from mortgage receivable	 2,038,365	 208,258
	 1,619,257	(722,324)
Financing activities		
Deferred contributions related to capital received (Note 12)	43,644	139,399
Repayment of long-term capital lease payable	(20,928)	(18,381)
Repayment of long-term debt	(229,783)	(4,313,429)
Proceeds from long-term debt	 •	4,500,000
	(207,067)	307,589
Net change in cash	 1,103,435	(191,520)
Cash, beginning of year	566,249	757,769
Cash, end of year	\$ 1,669,684	\$ 566,249

1. NATURE OF THE ORGANIZATION

Variety - The Children's Charity (Ontario) (the "Organization") is incorporated under the laws of Ontario without share capital. It is a not-for-profit organization, which aims to improve the quality of life for children with disabilities in Ontario by funding special programs and facilities.

The Organization is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

The Organization exercises control over Variety Village and Variety Club of Ontario - Tent 28 ("Tent 28") by virtue of a common Board of Directors and through the Organization's control and direction of resources. These non-consolidated financial statements do not include the financial results of these two entities. The total assets, liabilities, revenue and expenses and cash flows from operating, financing and investing activities of the entities as well as the entities' intended purpose is disclosed in Note 17.

2. BASIS OF PRESENTATION

These non-consolidated financial statements have been prepared on the basis of accounting principals applicable to a going concern, which contemplates the realization of assets and liabilities through the normal course of operations and the achievement of positive cash flows. The ability of the Organization to continue as a going concern is dependent on the achievement of positive cash flows from operations, the ability to discharge its long-term debt (Note 10) and the collection of mortgages receivable (Note 7). These non-consolidated financial statements include the financial position and results of the fundraising activities and gaming operations of the Organization, and have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

3. SIGNIFICANT ACCOUNTING POLICIES

Management Estimates

The preparation of these non-consolidated financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as at the reporting date and the revenue and expenses reported for the year then ended. Significant estimates include allowance for doubtful accounts, collectibility of mortgages receivable, useful lives of capital assets and the allocation of shared expenses with Variety Village. Actual results could differ from those estimates.

3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Financial Instruments

The Organization initially measures its financial assets and liabilities at fair value. The Organization subsequently measures its financial assets and financial liabilities at amortized cost, except for investments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in the deficiency of revenue over expenses.

Financial assets measured at amortized cost include accounts receivable, mortgages receivable, endowment investments and investments. Financial liabilities measured at amortized cost include accounts payable and accrued liabilities, due to related parties and long-term debt.

Transaction costs and financing fees are expensed as incurred for financial instruments measured at fair value and capitalized for financial instruments that are subsequently measured at cost or amortized cost.

Financial assets measured at cost or amortized costs are tested for impairment when there are indicators of impairment. The amount of the write-down, if any, is recognized in the deficiency of revenue over expenses. Reversals of impairment are recorded to the extent that the value has increased, up to the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in the deficiency of revenue over expenses.

Volunteer Services and Donated Assets

The efforts of volunteer workers are not reflected in the accompanying financial statements as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time to the Organization.

Donated assets are recorded at fair market value determined at the time the donation is made and if the donated assets would have otherwise been purchased.

Revenue Recognition

The Organization follows the deferral method of accounting for contributions, which include donations, bequests and other revenue from special events and fundraising activities. Unrestricted contributions are recognized as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Externally restricted contributions are recognized as revenue in the year in which the related expenses are recognized. Contributions restricted for the purchase of capital assets are deferred and amortized into revenue on a straight-line basis, at a rate corresponding to the amortization rate of the related capital assets.

Endowments are recognized as direct increases in net assets, and are required to be maintained on a permanent basis. Income derived there from is available to support the Organization's activities.

Revenue from gaming operations and interest is recognized as earned.

Rental revenue consists of the lease of property owned by the Organization and is recognized over the term of the lease or rental period.

3. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)

Revenue Recognition (Cont'd)

The value of donated materials and services are recorded in the financial statements when a fair value can be reasonably estimated, the materials and services are used in the normal course of operations and would otherwise have been purchased.

All revenues are recognized, only after collectibility is assured and when the amount can be reasonably estimated.

Capital Assets

Capital assets of the Organization are stated at cost less accumulated amortization. Contributed property is recorded at the fair value at the date of the gift. When capital assets no longer contribute to the Organization's ability to provide services, its carrying amount is written down to its residual value.

The Organization amortizes its property over its estimated useful life as follows:

Building40 yearsBuilding leasehold20 yearsEquipment5 to 25 years

Any interest expense incurred from borrowing funds for capital projects is capitalized.

Fund Accounting

The accounts of the Organization are maintained in accordance with the principles of fund accounting in order to observe the limitations and restrictions placed on the use of available resources. Under fund accounting, resources for various purposes are classified for accounting and reporting purposes into separate funds in accordance with specified activities or objectives. The Organization has combined funds with similar characteristics into three major fund groups as follows:

- i) Endowments consists primarily of donations received from corporations (Note 14);
- ii) Unrestricted funds received primarily through the efforts of fundraising and are not restricted for any specific purpose.

4. DISCONTINUED OPERATIONS

On March 31, 2014, the Organization closed the bingo operations. Bingo is a separate operation within the gaming operations. Management committed to a plan to close the bingo operations in January 2014 given the historical losses. Refer to Schedule 3 for the Schedule of Discontinued Bingo Operations.

5. GOVERNMENT REMITTANCES AND REBATES

Government rebates of \$16,689 (2013 - \$17,543) are reflected in accounts receivable. Included in accounts payable and accrued liabilities are the amounts payable in respect to government remittances of \$2,964 (2013 - \$5,622).

6. ENDOWMENT INVESTMENTS AND INVESTMENT

Endowment investments and investment are comprised of the following:

	 2014		2013
Endowment			
Variable income securities	\$ 408,596	\$	401,575
Investments Variable income securities Time share	1,088,899 17,083		801,061 17,083
	1,105,982		818,144
	\$ 1,514,578	\$	1,219,719

Variable income securities are held in a high interest savings account, which bear variable interest rate, guaranteed investment certificates, which bear a fixed interest rate. The endowment investments are contributions described in Note 14.

7. MORTGAGES RECEIVABLE

	 2014	 2013
Vendor take back mortgage 2 Kelvin Avenue, bearing fixed interest at 5.69% per annum, due May 5, 2016 with monthly repayments, including principal and interest, of \$13,388. Mortgage is secured by the property.	\$ 1,286,515	\$ 1,329,952
Vendor take back mortgage 14 Trent Avenue, bearing fixed interest at 5.69% per annum, due May 5, 2014 with monthly repayments, including principal and interest, of \$20,082. Mortgage is secured by the property.	_	1.994.928
mortgage to decared by the property.		
Less: Impairment of mortgage receivable Less: Current	 1,286,515 130,000 1,156,515	3,324,880 - 2,082,840
	\$ -	\$ 1,242,040

In 2014 the Organization received notice that pursuant to a Court Order by the Ontario Superior Court of Justice dated November 5, 2013, a Manager had been appointed of, among other things, the assets, including the real property, of the company that purchased the Trent Avenue property and which had provided a vendor-take-back mortgage to the Organization (the "Mortgagor"). The Manager is, pursuant to the terms of the Court Order, empowered to manage, preserve and sell the Mortgagor's property. These terms were subsequently extended to include the Kelvin Avenue property.

On June 27, 2014, the Trent Avenue property was sold to a third party and the Organization recovered the full principal balance of the mortgage receivable.

Payments due by the Mortgagor to the Organization for the Kelvin Avenue property are in arrears and as such the mortgage outstanding on the Kelvin property is in default. The Organization is moving forward to obtain power of sale on the property.

In the opinion of management of the Organization, an impairment provision of \$130,000 against this mortgage receivable is required.

8. CAPITAL ASSETS

	Cost			Accumulated Amortization		let)14	-	let 013
Land	\$	2	\$	-	\$	2	\$	2
Building	2,85	2,869	2,6	375,173	17	77,696	24	19,019
Building improvements	13,67	8,656	7,6	609,829	6,06	8,827	6,53	32,073
Equipment	2,01	0,759	1,6	649,947	36	0,812	36	37,855
	\$18,54	2,286	\$11,9	34,949	\$ 6,60	7,337	\$ 7,14	18,949

Specific capital assets including land and building at 3701 Danforth Avenue are nominally owned by Variety Club of Ontario – Tent 28 ("Tent 28"). Tent 28 has no beneficial interest in the properties and is acting only as an agent for the Organization.

During the year, telecommunication and information technology hardware upgrades were completed for the year ended September 30, 2014 in the amount of \$148,138 (2013 - \$381,233). Capitalized interest of \$46,218 (2013 - \$47,978) is included in building improvements.

9. DUE FROM/TO RELATED PARTIES AND RELATED PARTY TRANSACTIONS

Due from related parties:

	 2014	 2013		
Variety Village	\$ -	\$ 14,102		
Variety Club of Ontario - Tent 28	 -	 10,407		
	\$ -	\$ 24,509		
Due to related parties:				
	2014	2013		
Variety Village	\$ 99,322	\$ -		

Amounts due from related parties are due on demand, unsecured and non-interest bearing.

Variety Village is economically dependent on funding from the Organization. As a result, the Organization funds a substantial portion of Variety Village's operations. Contributions provided by the Organization for the year ended September 30, 2014 were \$1,488,980 (2013 - \$1,917,818).

The facilities and other capital assets are held for use by Variety Village. The Organization allocates the benefit in an amount equal to the amortization expense of the facilities and capital assets to Variety Village.

Benefit allocated to Variety Village for the year ended September 30, 2014 was \$689,654 (2013 - \$682,725) and is included in the total contributions of \$1,488,980 (2013 - \$1,917,818).

9. DUE FROM RELATED PARTIES AND RELATED PARTY TRANSACTIONS (Cont'd)

Shared expenses with Variety Village are recognized as related party transactions, including administration and fundraising, salaries and benefits, office and general, insurance and professional fees. The Organization has allocated administration salaries and benefits of \$478,919 (2013 - \$490,616) and fundraising salaries and benefits of \$122,934 (2013 - \$91,224) to Variety Village. Variety Village has allocated fundraising salaries and benefits of \$30,195 (2013 - \$30,195) to the Organization.

During the year the Organization contributed \$12,485 (2013 - \$Nil) to Tent 28.

10. LONG-TERM DEBT

	2014	 2013
Bank credit facility, bearing fixed interest at 4.0% per annum, due October 1, 2014 with monthly repayments, including principal and interest, of \$33,300, based on a 15 year amortization period. This debt is secured by the assets held by the Organization and the lender has first ranking over all personal property of the Organization. The debt is guaranteed by Tent 28 and Variety Village.	\$ 4,066,649	\$ 4,296,432
Less: Current portion	 1,285,881	232,822
	\$ 2,780,768	\$ 4,063,610

Subsequent to September 30, 2014, the Organization renewed the bank credit facility after making a repayment of \$1,000,000. The new terms include a fixed rate of interest at 3.75% per annum, due October 1, 2016 with monthly repayments of \$33,000, including principal and interest, based on a remaining 110 month amortization period.

Future principal repayments, after giving effect to the subsequent facility renewals, are as follows:

2015	\$ 1,285,881
2016	296,788
2017	2,483,980
	\$ 4,066,649

11. DEFERRED CONTRIBUTIONS

Deferred contributions represent unspent externally restricted donations related to expenses of future periods. A significant portion of the balance relates to contributions received for a repairs and maintenance project not started at year end.

	 2014	 2013
Balance, beginning of year	\$ 42,293	\$ 18,981
Deferred contributions received	34,951	123,304
Amortization	(34,808)	 (99,992)
Balance, end of year	\$ 42,436	\$ 42,293

12. DEFERRED CONTRIBUTIONS RELATED TO CAPITAL ASSETS

Deferred capital contributions relate to contributions received for renovations to the Facilities and are currently recognized as revenue on a straight-line basis based on the amortization rate of the related assets.

	 2014	2013
Balance, beginning of year Contributions received Amortization	\$ 1,040,815 43,644 (65,443)	\$ 959,284 139,399 (57,868)
Balance, end of year	\$ 1,019,016	\$ 1,040,815

13. DEFERRED GOVERNMENT GRANTS RELATED TO CAPITAL ASSETS

The Organization has received various government grants for renovations to the Facilities. These grants are currently recognized as revenue on a straight-line basis based on the amortization rate of the related assets.

PER CONTROL OF THE CO	2014		2013
Balance, beginning of year Amortization	\$ 1,468,6 (148,7		1,617,372 (148,746)
Balance, end of year	\$ 1,319,8	880 \$	1,468,626

14. ENDOWMENTS

All of the net assets restricted for endowment purposes are subject to externally imposed restrictions stipulating that the principal be maintained intact. Investment income on the assets may be used by the Organization for general purposes.

The balance of the endowment fund is \$401,181 (2013 - \$401,181) (Note 6).

15. CHANGES IN NON-CASH OPERATING BALANCES

	 2014	 2013
Decrease (increase) in accounts receivable	\$ (102,227)	\$ 360,227
Decrease (increase) in prepaid expenses and supplies	(2,679)	10,356
Change in due from/to related parties (Note 9)	123,831	6,452
Decrease in accounts payable and accrued liabilities	(113,249)	(52,685)
Increase in deferred contributions	 143	 23,312
	\$ (94,181)	\$ 347,662

16. COMMITMENTS

The Organization has obligations under various lease agreements for equipment as follows:

	\$ 11.029	
2018	1,208	
2017	2,415	
2016	2,415	
2015	\$ 4,991	

17. NON-CONSOLIDATED CONTROLLED ENTITIES

The Organization exercises control over Variety Village and Variety Club of Ontario - Tent 28 by virtue of a common Board of Directors and through the Organization's control and direction of resources. Both entities are registered under the Laws of Ontario as corporations without share capital. Variety Village is a not-for-profit organization and is engaged in providing physically integrated activity programs for disabled and able-bodied participants to improve body function, fitness and social well-being. Variety Club of Ontario - Tent 28 is a not-for-profit organization, which coordinated the membership and general activities of the Variety Club. These functions have been transferred to the Organization. Variety Village is a registered charity under the Income Tax Act and, accordingly, is exempt from income taxes. Variety Club of Ontario - Tent 28 as a not-for-profit entity is also exempt from income taxes.

These non-consolidated financial statements do not include the financial results of these two entities.

Significant financial information is as follows:

	Variety Club of Variety Ontario Village Tent 28				Total 2014	Total 2013		
Financial position								
Assets Liabilities	\$	769,221 1,345,174	\$	108 2,204	\$	769,329 1,347,378	\$ 	743,582 1,269,033
Total net assets	\$	(575,953)	\$	(2,096)	\$	(578,049)	\$	(525,451)
					-	2014		2013
Results of operations Total revenue Total expenses	\$	5,671,212 5,734,163	\$	12,525 2,172	\$	5,683,737 5,736,335		6,247,695 5,698,313
Excess (deficiency) of revenue over expenses	\$	(62,951)	\$	10,353	\$	(52,598)	\$	549,382
Cash flows Cash from (used in) Operating activities Financing activities Investing activities	\$	(130,563) 122,935 (15,191)	\$	8 - -	\$	(130,555) 122,935 (15,191)	\$	235,336 31,300 (102,820)
Increase (decrease) in cash	\$	(22,819)	\$	8	\$	(22,811)	\$	163,816

18. FINANCIAL INSTRUMENTS

Credit Risk

The Organization is exposed to credit risk in the event of non-payment for their accounts receivable and mortgage receivable. Management has adopted credit policies in an effort to minimize those risks.

19. COMPARATIVE FIGURES

Certain comparative figures have been reclassified to conform with the current year's presentation. Deficiency of revenue over expenses have not been affected by this reclassification.

Variety - The Children's Charity (Ontario) Non-consolidated Schedule of Fundraising - Schedule 1 Year Ended September 30, 2014

		Revenue	Е	xpenses		2014 Net	 2013 Net
Events							
Golf tournaments	\$	-	\$	-	\$	-	\$ 4,000
Pizza Nova Day		82,671		4,080		78,591	70,915
World's Greatest Holiday Party		44,085		15,384		28,701	32,973
Toronto Sun Fund		-		-		-	23,911
Other events		5,892		7,393		(1,501)	 23,989
		132,648		26,857		105,791	 155,788
Annual campaigns							
Foundations		11,000		_		11,000	800
Gold Hearts		906		-		906	104
Individuals		3,540		-		3,540	3,020
Unsolicited contributions		74,744		1,061		73,683	38,308
Planned gifts		184,967		_		184,967	435,750
Corporate		5,350		_		5,350	1,554
Government grants		-		_		<i>-</i>	72
Grant amortization (Notes 12 and 13) Allocation of revenue to deferred		214,189		-		214,189	206,614
contributions		(10,568)		-		(10,568)	 _
		484,128		1,061	**************************************	483,067	686,222
	\$	616,776	\$	27,918		588,858	842,010
Expenses							
Salaries and benefits						196,161	171,332
Office and general						12,205	 8,606
						208,366	179,938
Excess of fundraising revenue over	expe	nses			\$	380,492	\$ 662,072

Variety - The Children's Charity (Ontario) Non-consolidated Schedule of Gaming Operations - Schedule 2 Year Ended September 30, 2014

	 2014	 2013
Gross revenue		
Nevada	\$ 277,691	\$ 243,103
Less: licence and management fees	150,441	 148,536
	127,250	 94,567
Administrative expenses		
Bank charges and interest	138	120
Office and general	 2,170	 15,020
	2,308	15,140
Excess of gaming revenue over expenses	\$ 124,942	\$ 79,427

Variety - The Children's Charity (Ontario) Non-consolidated Schedule of Discontinued Bingo Operations - Schedule 3 Year Ended September 30, 2014

		2014	 2013
Gross revenue			
Bingo sessions	\$	2,734,597	\$ 5,793,867
Nevada	,	963,800	1,955,660
Concessions and accessories		36,969	61,627
		3,735,366	 7,811,154
Payouts			
Bingo sessions		2,827,864	5,671,768
Nevada		663,260	1,257,182
		3,491,124	 6,928,950
Revenue, net of payouts			
Bingo sessions		(93,267)	122,099
Nevada		300,540	698,478
Concessions and accessories		36,969	 61,627
		244,242	882,204
Hall expenses		638,947	 1,011,112
		(394,705)	(128,908)
Administrative expenses			
Professional fees		8,778	10,592
Bank charges and interest		5,056	7,593
Office and general (recovery)		14,151	(13,337)
	~	27,985	4,848
Deficiency of gaming revenue over expenses	\$	(422,690)	\$ (133,756)