Variety - The Children's Charity (Ontario)

Consolidated Financial Statements

(unaudited - see Notice to Reader)

For the Year Ended September 30, 2014



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NOTICE TO READER

On the basis of information provided by management, we have compiled the consolidated statement of financial position of Variety - The Children's Charity (Ontario) as at September 30, 2014 and the consolidated statements of operations, changes in net assets and statement of cash flows for the year then ended.

We have not performed an audit or review engagement in respect of these financial statements and, accordingly, we express no assurance thereon.

Readers are cautioned that these statements may not be appropriate for their purposes.

Collins Barrow Toronto LLP

Licensed Public Accountants Chartered Accountants December 9, 2014

Toronto, Ontario

Variety - The Children's Charity (Ontario) Consolidated Statement of Financial Position As at September 30, 2014 (unaudited - see Notice to Reader)

	2014	2013
Assets		
Current		
Cash	\$ 1,845,415	\$ 764,791
Accounts receivable	358,721	305,601
Prepaid expenses and supplies	176,695	176,349
Current portion of mortgages receivable	1,156,515	2,082,840
	3,537,346	3,329,581
Investments	1,105,982	818,144
Mortgages receivable	•	1,242,040
Endowment investments	500,790	493,769
Capital assets	6,646,689	7,187,625
	\$ 11,790,807	\$ 13,071,159
Liabilities		
Current		
Accounts payable and accrued liabilities	\$ 901,292	\$ 1,066,653
Current portion of capital leases payable	•	20,928
Deferred revenue	565,673	533,641
Current portion of long-term debt	1,285,881	232,822
	2,752,846	1,854,044
Long-term debt	2,780,768	4,063,610
	5,533,614	5,917,654
Deferred contributions	485,341	362,263
Deferred contributions related to capital assets	1,019,016	1,040,815
Deferred government grants related to capital assets	1,319,880	1,468,626
	2,824,237	2,871,704
Net assets		
Endowments	400.000	400.077
Endowments Unrestricted	493,375	493,375
Omesuicieu	2,939,581	3,788,426
	3,432,956	4,281,801
	\$ 11,790,807	\$ 13,071,159
Going concern (Note 2) Approved by the Board	1.1/	4
Chair Chair	Treasurer	

Variety - The Children's Charity (Ontario) Consolidated Statement of Changes in Net Assets Year Ended September 30, 2014 (unaudited - see Notice to Reader)

75 \$ 3,788,4	· · · · · ·	\$ 4,269,514 53,272
		(40,985) \$ 4,281,801
		(848,845) (848,845) 75 \$ 2,939,581 \$ 3,432,956

Variety - The Children's Charity (Ontario) Consolidated Statement of Operations Year Ended September 30, 2014 (unaudited - see Notice to Reader)

		2014		2013
Revenue				
Fundraising, net (Schedule 1)	\$	559,942	\$	929,565
Provincial funding	•	960,000	Ψ	1,000,000
Gaming operations, net (Schedule 8)		124,942		79,427
Fitness club membership		1,803,366		1,827,302
Program fees and contributions		1,126,027		1,122,227
Team fees and contributions		689,127		680,608
Education		155,294		191,352
Interest		167,927		204,788
Rental		148,149		111,895
Other		100,239		140,064
		5,835,013		6,287,228
Expenses		4 260 472		1 0 4 4 7 7 4
Fitness club (Schedule 2)		1,260,472		1,244,774
Programs (Schedule 3)		845,148 715,140		803,953 706,677
Teams (Schedule 4)		254,625		246,367
Education (Schedule 5)				1,145,621
Administration (Schedule 6) Building services (Schedule 7)		996,599		1,145,621
Mortgage receivable impairment		1,219,444 130,000		1,150,272
Wortgage receivable impairment		100,000		
		5,421,428		5,297,664
Excess of revenue over expenses before interest expense				
and amortization of capital assets		413,585		989,564
Interest evapose		(135 /70)		(186 004)
Interest expense		(135,479)		(186,004)
Amortization of capital assets		(704,261)		(710,789)
		(839,740)		(896,793)
Excess (deficiency) of revenue over expenses				
before discontinued operations		(426,155)		92,771
Discontinued bingo operations, net (Schedule 9)		(422,690)		(133,756)
Deficiency of revenue over expenses	\$	(848,845)	\$	(40,985)

Variety - The Children's Charity (Ontario) Consolidated Statement of Cash Flows Year Ended September 30, 2014 (unaudited - see Notice to Reader)

	2014	2013
Operating activities		
Deficiency of revenue over expenses	\$ (848,845)	\$ (40,985)
Non-cash items:	, , ,	, , ,
Amortization of capital assets	704,261	710,789
Amortization of deferred contributions	(65,443)	(57,868)
Amortization of deferred government grants	(148,746)	(148,746)
Fair value of donated investments	(10,036)	(9,759)
Accrued interest on endowment investments and investments	(13,850)	(1,685)
Change in non-cash operating balances	(186,651)	6,806
Impairment of mortgages receivable	130,000	 _
	(439,310)	 458,552
Investing activities		
Purchase of investments	(1,082,069)	(799,376)
Proceeds from sale of investments	801,061	531,213
Purchase of endowment investments	-	(383,139)
Purchase of capital assets	(163,327)	(391,859)
Proceeds from sale of donated assets	10,036	9,759
Receipts from mortgage receivable	2,038,365	208,258
	1,604,066	(825,144)
Financing activities		
Increase in deferred contributions	122,935	31,300
Deferred contributions related to capital	43,644	139,399
Repayment of long-term capital leases	(20,928)	(18,381)
Repayment of long-term debt	(229,783)	(4,313,429)
Proceeds from long-term debt	(223,700)	4,500,000
1 Tocccus from long-term desi	 	4,000,000
	(84,132)	 338,889
Net change in cash	1,080,624	(27,703)
Cash, beginning of year	 764,791	792,494
Cash, end of year	\$ 1,845,415	\$ 764,791

Variety - The Children's Charity (Ontario)

Notes to Consolidated Financial Statements September 30, 2014

(unaudited - see Notice to Reader)

1. NATURE OF THE ORGANIZATION

Variety - The Children's Charity (Ontario) (the "Organization") is a unique charitable organization offering opportunities to people with disabilities through use of the Variety Village fitness facility and through various education programs.

The Organization is a not-for-profit organization. The Organization exercises control over Variety Village and Variety Club of Ontario - Tent 28 by virtue of a common Board of Directors and through the Organization's control and direction of resources. All entities are registered under the laws of Ontario as a corporation without share capital.

The Organization is a registered charity under the Income Tax Act and accordingly is exempt from income taxes, provided certain requirements are met.

2. BASIS OF PRESENTATION

These consolidated financial statements have been prepared on the basis of accounting principals applicable to a going concern, which contemplates the realization of assets and liabilities through the normal course of operations and the achievement of positive cash flows. The ability of the Organization to continue as a going concern is dependent on the achievement of positive cash flows from operations to fund programs and support the building services expenses, the ability to discharge its long-term debt and the collection of mortgages receivable.

The consolidated financial statements include the accounts of Variety - The Children's Charity (Ontario), Variety Village and Variety Club of Ontario - Tent 28. Intercompany transactions and balances are eliminated on consolidation.

Variety - The Children's Charity (Ontario) Consolidated Schedule of Fundraising - Schedule 1 Year Ended September 30, 2014 (unaudited - see Notice to Reader)

-		Revenue	Expenses	 2014	 2013
Events					
Golf tournaments	\$	113,400	\$ 2,548	\$ 110,852	\$ 113,988
Walk Roll Run		172,857	32,455	140,402	28,059
Luncheon		73,300	26,665	46,635	44,187
World's Greatest Holiday Party		44,085	15,384	28,701	32,973
Toronto Sun Fund		28,464	236	28,228	23,911
Pizza Nova Day		82,671	4,080	78,591	70,915
Other events		140,509	15,466	125,043	132,301
Allocation of event revenue to					
department revenue lines		(151,409)	 -	(151,409)	(81,797)
		503,877	 96,834	407,043	364,537
Annual campaigns					
Foundations		76,097	-	76,097	91,688
Individuals		81,040	-	81,040	79,773
Unsolicited contributions		131,761	2,016	129,745	111,823
Planned gifts		190,857	· -	190,857	522,040
Direct mail		29,098	7,424	21,674	14,549
Corporate		50,888	_	50,888	42,164
Government grants		125,401	_	125,401	50,573
Gold Hearts		906	-	906	104
Grant amortization		214,189	-	214,189	206,614
Allocation of annual campaigns revenue		•		,	•
to department revenue lines		(303,002)	-	(303,002)	(210,731)
		597,235	9,440	587,795	908,597
		1,101,112	106,274	994,838	1,273,134
Expenses					
Salaries and benefits				409,909	326,265
Professional fees				670	923
Office and general				24,317	16,381
				434,896	 343,569
Excess of fundraising revenue over ex	хре	enses		\$ 559,942	\$ 929,565

Variety - The Children's Charity (Ontario) Consolidated Schedule of Fitness Club Expenses - Schedule 2 Year Ended September 30, 2014 (unaudited - see Notice to Reader)

	 2014	 2013
Salaries and benefits	\$ 1,063,748	\$ 1,070,443
Kiost cost of sales	74,200	68,361
Equipment, repairs and supplies	38,426	36,959
Advertising and promotion	 84,098	 69,011
	\$ 1,260,472	\$ 1,244,774

Variety - The Children's Charity (Ontario) Consolidated Schedule of Programs Expenses - Schedule 3 Year Ended September 30, 2014 (unaudited - see Notice to Reader)

	2014	 2013
Salaries and benefits	\$ 761,557	\$ 715,899
Employee related expenses	2,009	363
Equipment, repairs and supplies	21,662	26,855
Professional fees	7,861	9,597
General office supplies	7,583	7,346
Travel	11,522	17,165
Other	 32,954	26,728
	\$ 845,148	\$ 803,953

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Teams Expenses - Schedule 4
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	2014	2013
Salaries and benefits	\$ 399,743	\$ 408,477
Equipment, repairs and supplies	25,753	12,613
Travel	92,150	85,345
Tournament and registration costs	81,506	74,482
Other	 115,988	125,760
	\$ 715,140	\$ 706,677

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Education Expenses - Schedule 5
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	2014	 2013
Salaries and benefits Program costs	\$ 239,330 15,295	\$ 184,462 61,905
	\$ 254,625	\$ 246,367

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Administration Expenses- Schedule 6
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	 2014	2013
Salaries and benefits	\$ 636,344	\$ 661,433
Office and general	106,846	170,797
Insurance	135,988	133,780
Professional fees	117,421	 179,611
	\$ 996,599	\$ 1,145,621

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Building Services Expenses - Schedule 7
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	· · · · · · · · · · · · · · · · · · ·	2014	2013
Salaries and benefits Equipment, repairs and supplies Cleaning services Utilities	\$	376,296 249,452 189,451 404,245	\$ 341,937 284,522 150,634 373,179
	\$	1,219,444	\$ 1,150,272

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Gaming Operations - Schedule 8
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	 2014	 2013
Gross revenue Nevada	\$ 277,691	\$ 243,103
Less: Licence and management fees	 150,441	 148,536
	127,250	 94,567
Administrative expenses		
Bank charges and interest Office and general	138 2,170	120 15,020
	2,308	 15,140
Excess of gaming revenue over expenses	\$ 124,942	\$ 79,427

Variety - The Children's Charity (Ontario)
Consolidated Schedule of Discontinued Bingo Operations - Schedule 9
Year Ended September 30, 2014
(unaudited - see Notice to Reader)

	 2014	 2013
Gross revenue		
Bingo sessions	\$ 2,734,597	\$ 5,793,867
Nevada	963,800	1,955,660
Concessions and accessories	 36,969	61,627
	3,735,366	 7,811,154
Payouts		
Bingo sessions	2,827,864	5,671,768
Nevada	 663,260	 1,257,182
	3,491,124	6,928,950
Revenue, net of payouts	(00.00=)	400.000
Bingo sessions	(93,267)	122,099
Nevada	300,540	698,478
Concessions and accessories	 36,969	 61,627
	244,242	882,204
Hall expenses	 638,947	1,011,112
	(394,705)	(128,908)
A desimilativa tiva avenana		
Administrative expenses Professional fees	8,778	10,592
Bank charges and interest	5,056	7,593
Office and general (recovery)	14,151	(13,337)
	27,985	 4,848
Deficiency of gaming revenue over expenses	\$ (422,690)	\$ (133,756)